

Management Consulting CEO of the Year 2025 (Italy): Fabio Leone Faneco & Excellence Award for Entrepreneurial Success Empowerment 2025 Linnet Consultant

Architects of transformation, Linnet Consultant is a management consulting company specialising in crafting bespoke strategies that unlock untapped potential, developing agile frameworks for market disruption, and fostering high-performance cultures through leadership development. Renowned for implementing tangible, measurable change that delivers enduring competitive advantage, the company has been led to such heights by CEO Fabio Leone Faneco. Today we celebrate Fabio in the European CEO of the Year Awards 2025 for his unrivalled dedication and exceptional leadership skills.

Fabio Leone Faneco began his professional career immersed in marketing activities, focused on deep analysis, the strategic introduction of new products and technologies, and identifying the most effective market combinations to hit specific targets. Working with multinationals such as AkzoNobel Sikkens and CalComp, Fabio was instilled with a fundamental understanding of market dynamics, competitive positioning, and the intricate art of consumer engagement – building the initial foundations for significant growth.

The second phase of Fabio's professional journey saw him stepping into roles as Director of Sales and Marketing notably with Redaelli Tecnasud and as an interim manager at Costacurta S.p.A. Here, his focus shifted to developing robust commercial business channels within international industrial contexts. It was a period characterised by significant expansion in exports, wherein Fabio gained invaluable experience in navigating diverse global markets, building international sales structures, and establishing control and incentive mechanisms to drive performance.

This journey's natural progression led to the third, most comprehensive phase for Fabio: assuming full company management responsibilities. As Temporary Manager and then in senior leadership roles at Costacurta S.p.A., Steelgroup, and Gnechi Srl, his purview expanded to global oversight, encompassing not only industrial and commercial development but also financial viability and comprehensive corporate restructuring.

"All my experiences, from strategic marketing to comprehensive P&L management, from international expansion to profound human capital development, culminated in the creation of Linnet Consultant," Fabio told us. "This company is the embodiment of my accumulated knowledge and passion – a platform where I can apply this rich tapestry of experience as a management consultant for SMEs and industrial companies. My past roles are not just a history, but a living foundation that allows me to lead Linnet Consultant with a truly holistic, empathetic, and results-driven approach, ensuring we deliver transformative value to every client."

Fabio's core area of expertise lies in translating complex challenges into actionable growth strategies. Having navigated various leadership roles across diverse industries and cultures, he has learned that true leadership is not about giving orders, but about inspiring a shared vision, fostering a culture of ownership, and unlocking the full potential of each individual within the organisation. With a style best described as transformative and empowering, Fabio believes in leading by example – demonstrating the integrity, dedication, and client-centricity that is expected of every member of the Linnet Consultant team.

As CEO of Linnet Consultant, Fabio views his current role as the ideal platform to build upon his success. Looking forward, his primary

focus is on deepening his strategic leadership in the global consulting arena. This involves not only steering Linnet Consultant's growth into new markets but also continuing to evolve the company's service offerings to meet the most pressing needs of the modern business world, with the aim of remaining at the forefront of business innovation and transformation.

Beyond direct leadership of Linnet Consultant, Fabio plans to further expand his contributions to knowledge dissemination and talent development. He holds positions as a Visiting Professor at LIUC University and a Lecturer at FOIM, two incredibly rewarding initiatives that allow him to mentor the next generation of business leaders and share insights from his extensive practical experience. In the long-term, Fabio envisions expanding these academic engagements, with the potential for guest lectures at other international institutions or developing specialised masterclasses for executives.

In all that he does, Fabio is always exploring opportunities for thought leadership. His future endeavours in this field may involve contributing more articles to industry publications, participating in international business forums, or perhaps even writing on topics related to his incomparable expertise in business transformation, generational shifts, and global market entry. Each of Fabio's future plans speak to a forward-thinking CEO who understands the true value of his extensive experience, and plans to translate this expertise into actionable, tangible benefits for the current industry – and those still to come.

"In essence," Fabio concluded, "my plan is to evolve as a leader, a mentor, and a thought leader, leveraging Linnet Consultant as my core platform to continue driving meaningful change and contributing to the broader business community."

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